



To move forward
with renewed drive

August 2009

2009

Interim Results



SHENZHOU INTERNATIONAL
GROUP HOLDINGS LIMITED
申洲國際集團控股有限公司*

STOCK CODE 股份編號：2313

Agenda



- Financial Highlights
- Business Review
- Strategies and Plans
- Open Forum





Financial Highlights

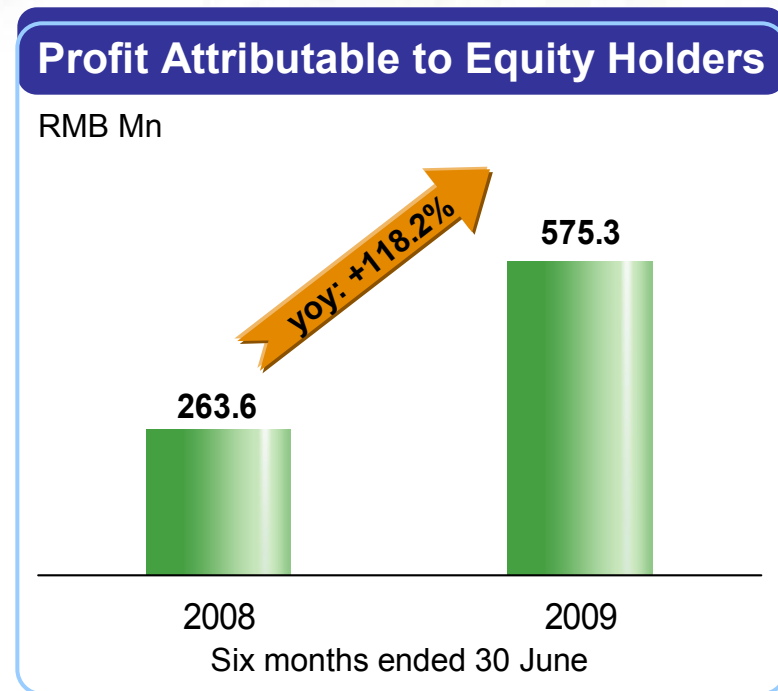
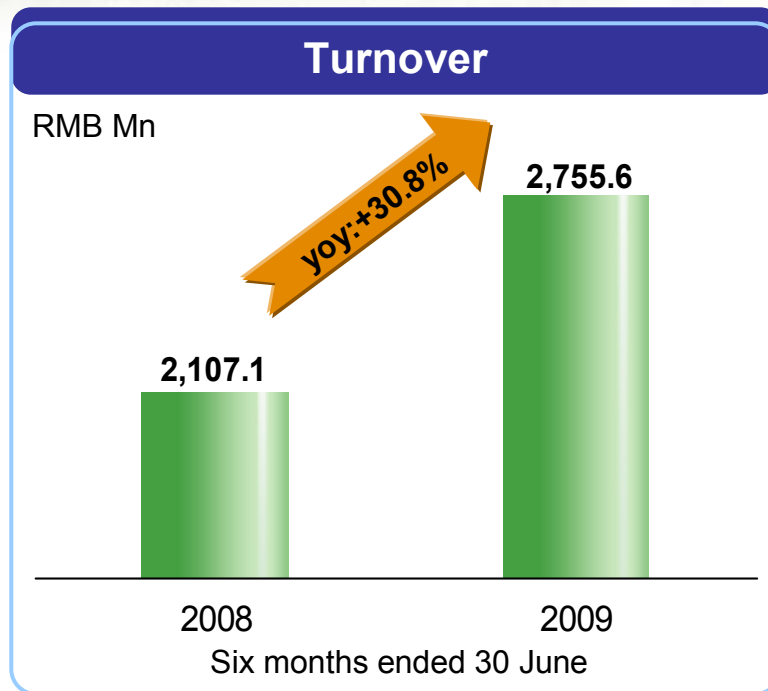
Financial Highlights



Six months ended 30 June

<i>(RMB '000)</i>	2009	2008	Change (%)
Turnover	2,755,629	2,107,078	+30.8%
Gross profit	876,328	514,862	+70.2%
Profit attributable to equity holders	575,287	263,646	+118.2%
Basic EPS (RMB cents)	46	21	+119.0%

Strong Turnover and Profit Growth

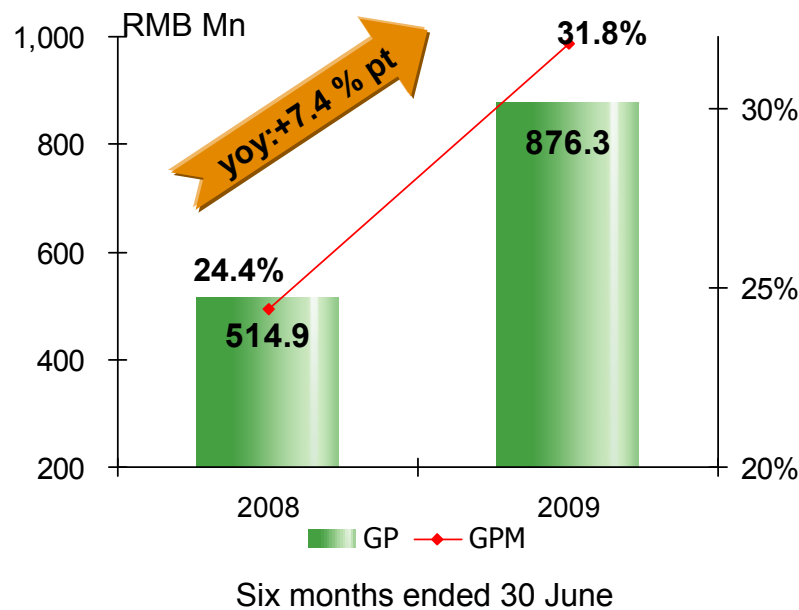


- **Strong growth in turnover :**
 - Accelerated product development and sales of lingerie with steady revenue growth of sports wear
 - Revenue growth of casual wear resumed from a more balanced product portfolio
 - Successfully expanded into international markets
- **Profit attributable to equity holders surged by 118.2% to RMB 575.3 million**

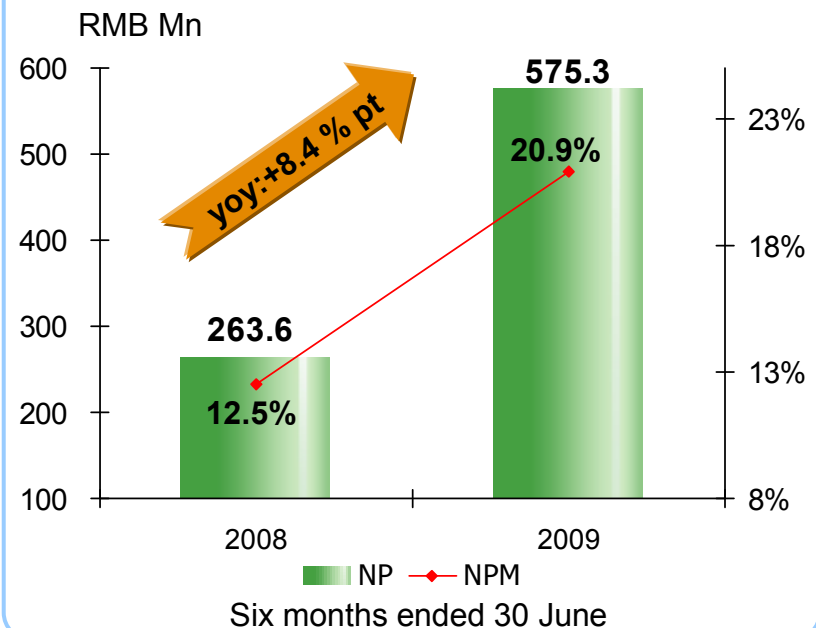
Stellar Margins Growth



Gross Profit



Net Profit



- **Gross profit margin grew by 7.4 percentage points**
 - Ongoing development of lean manufacturing to further enhance production efficiency
 - Favorable government policies supporting apparel exporters
 - Enhanced efficiency reducing production cost with cost of sales ramped up by 18% only amidst 30% increase in sales

Turnover Breakdown by Products



- Increase in sales of casual wear as a result of improving product quality and shortened delivery turnover
- Substantial growth in sports wear with a larger portion of high-end products enriched the Group's product portfolio
- Expedited sales of lingerie through product diversification and quality enhancement

<i>Six months ended 30 June</i>						
	2009		2008		Change	
	RMB'000	%	RMB'000	%	RMB'000	%
By products						
Casual wear	1,241,065	45.0%	954,282	45.3%	286,783	30.1%
Sports wear	1,194,043	43.3%	952,731	45.2%	241,312	25.3%
Lingerie	240,132	8.7%	121,151	5.7%	118,981	98.2%
Other knitting products	80,389	3.0%	78,914	3.8%	1,475	1.9%
Total	2,755,629	100%	2,107,078	100%	648,551	30.8%

Turnover Breakdown by Regions



- Capitalizing on the market expansion efforts over the years, Japan market reported robust growth of 40% in revenue
- The European market, US market and other markets (Hong Kong, Korea and Australia) marked satisfactory revenue growth as a result of successful market diversification strategy and global market demand from certain customers
- Growth momentum in domestic sales continued following the end of Beijing Olympics, driving demand for high-end sports apparel from renowned brand names

<i>Six months ended 30 June</i>						
	<i>2009</i>		<i>2008</i>		<i>Change</i>	
	<i>RMB'000</i>	<i>%</i>	<i>RMB'000</i>	<i>%</i>	<i>RMB'000</i>	<i>%</i>
Japan	1,423,092	51.6%	1,016,746	48.3%	406,346	40.0%
Europe	388,421	14.1%	294,306	14.0%	94,115	32.0%
United States	125,019	4.5%	93,122	4.4%	31,897	34.3%
Other countries	248,949	9.1%	180,127	8.5%	68,822	38.2%
Domestic market	570,148	20.7%	522,777	24.8%	47,371	9.1%
Total	2,755,629	100%	2,107,078	100%	648,551	30.8%

Strong Financial Position



For the 6 months ended 30 June

	2009	2008
Inventory turnover days	86	90
Debtor turnover days	34	29
Creditor turnover days	42	38

2009.6.30

2008.12.31

	2009	2008
Gearing ratio (debt to equity) (%)	24.1%	29.0%
Cash and Cash Equivalent (RMB Mn)	364	238
Net assets (RMB Mn)	3,163	2,837
Total assets (RMB Mn)	5,012	4,321



Business Review

Accelerate the Efforts of Energy Saving



- Continued to step up the internal management, procedural optimization and facilities upgrade while introducing advanced environmental-friendly facilities
- Resource consumption per unit products improved attributable to the Group's efforts in energy saving and consumption reduction
- Accredited as one of the "Advanced Enterprises in Energy Saving and Consumption Reduction in Ningbo City"



Optimized Production Base Further Enhance Efficiency



With the Anqing Plant commenced production in 1H 2009 and the Quzhou Plant commenced trial production in June, the Group was able to enhance efficiency:

- ✓ Shifting certain manufacturing procedures to Central China to mitigate the cost pressure from rising labor costs along the coastal regions
- ✓ New weaving industrial park in the Ningbo Economic Technological Development Zone will provide room for future expansion
- ✓ Further reduce logistics costs through reasonable arrangements between the weaving production base and warehouse

Diversified Customer Base



Casual wear customers



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YOUR M&S



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Sports wear customers



- Two renowned sports wear customers, ADIDAS and NIKE, accounted for 33.6% (1H2008: 32.5%) of Group's total turnover, while PUMA and KAPPA also began to contribute significantly in terms of sales
- Successfully established a more diversified and risk-resistant customer structure
- Growing contribution by lingerie, with growing number of lingerie customers

Rational Layout of the Sales Market



Further consolidated and strengthened market presence in Japan

According to China Chamber of Commerce for Import & Export of Textiles, the Group was the largest apparel exporter in the first half of 2009

Significant growth in the sales to other markets, which include Korea, Hong Kong, China and Australia due to increasing demand for high end textile products

Continuous growth momentum of the domestic market, as a result of increasing demand for renowned sports brand wear

Rational layout of sale markets minimized the impact of a single market on the Group's operation



Strategies And Plans

Strengthen Management in Lean Manufacturing



- Reduce resource consumption and achieve cost control objectives through reasonable production management
- Optimize manufacturing process through perfecting logistics, increasing fabric utilization rate and enhancing manufacturing efficiency of apparel production process in order to strengthen our overall competitiveness
- Increase efficiency and expand production teams of the two new garment plants to capitalize on its competitive edges in the coastal regions and central area



Enhance production efficiency and cost competitiveness to counteract the pressure from increasing material and labor costs

Focus on High-end Textile Products



- Increase the investments in product research and development and encourage technology innovation
- Accelerate high-end development of products and expand the sales markets featuring product quality
- Consolidate the competitiveness of its products in the consumer market by adhering to product diversification and improving the product quality



Sports wear



Casual wear

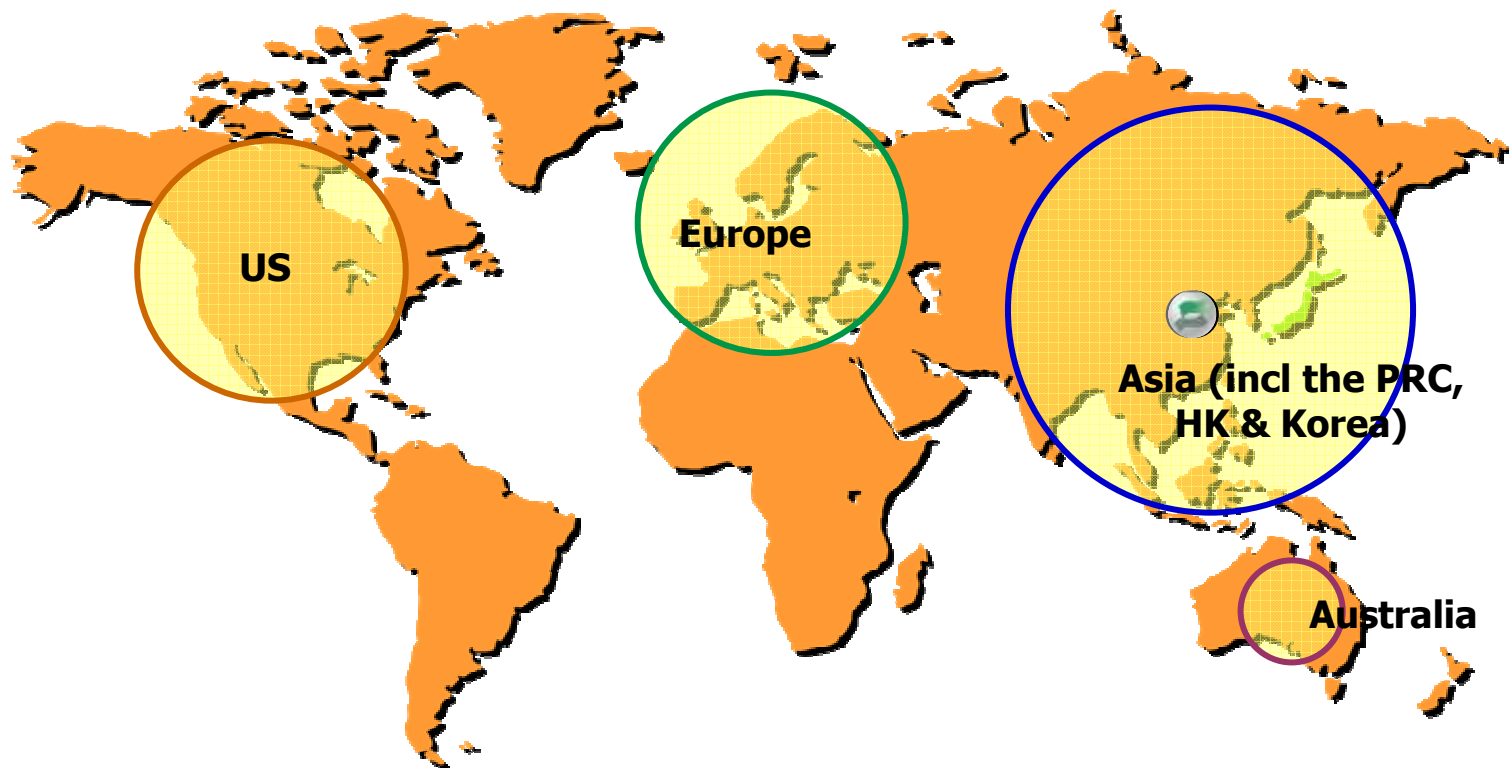


Lingerie wear

Expansion into Global Distribution Markets



- Leverage on the Group's strong marketing capabilities to step up expansion in Japan
- Focus on the development of domestic market backed by strong economic growth and large population in the PRC
- Maintain a balanced development in the EU, the US, Korea and Australia





Mission



***The Most Competitive Knitwear
Manufacturer In the World***

**Open
Forum**